



J THOMAS & COMPANY PRIVATE LIMITED
GUWAHATI MARKET SYNOPSIS - SALE 4/2024

(*NEW SEASON TEAS ONLY)

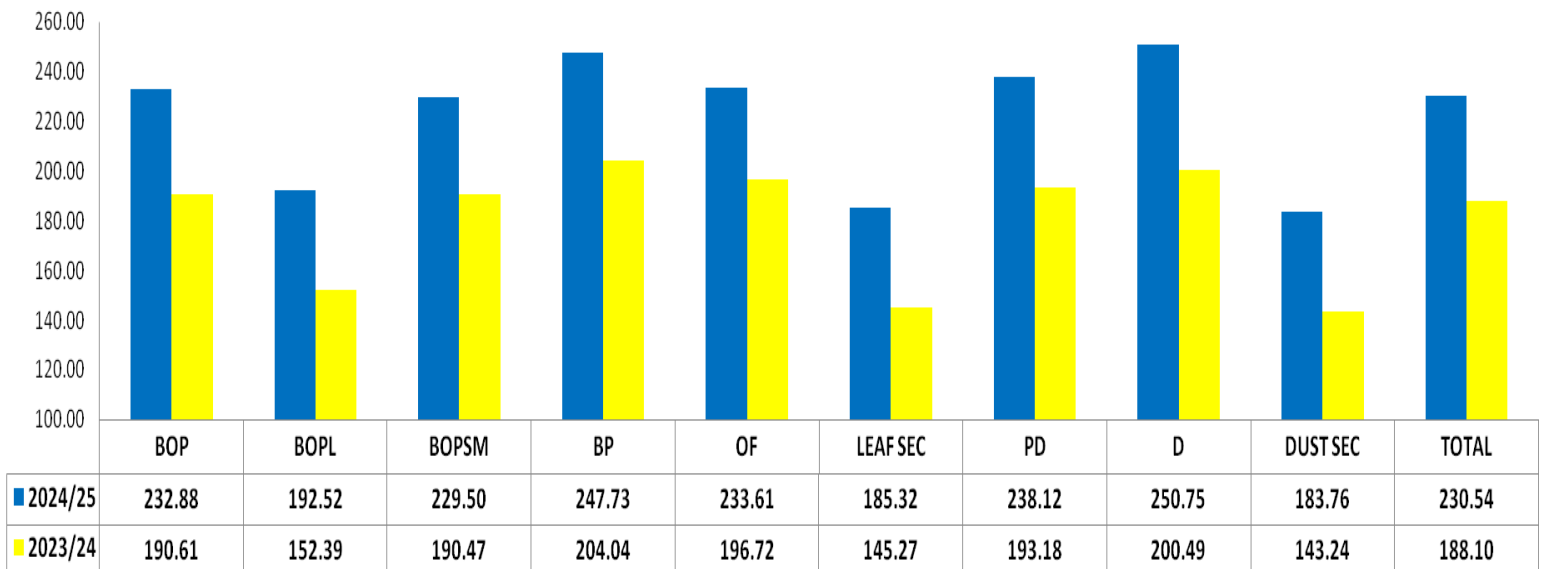
Market Report	
LEAF	DUST
* Market witnessed good demand. * Select good and best liquoring sorts irregular around last. * Remainder lower following quality.	* Market witnessed fair demand. * All varieties irregular and lower. * Browner descriptions met with less enquiry and witnessed some withdrawals.

Buying Analysis	
LEAF	DUST
* Major Blenders: Operated * WI: Good support on the liquoring teas. * INTERNALS : Good support. * Exporters: Some enquiry on bolder broken.	* WI: Good support * Major Blenders: Selective * INTERNALS : Fair support.

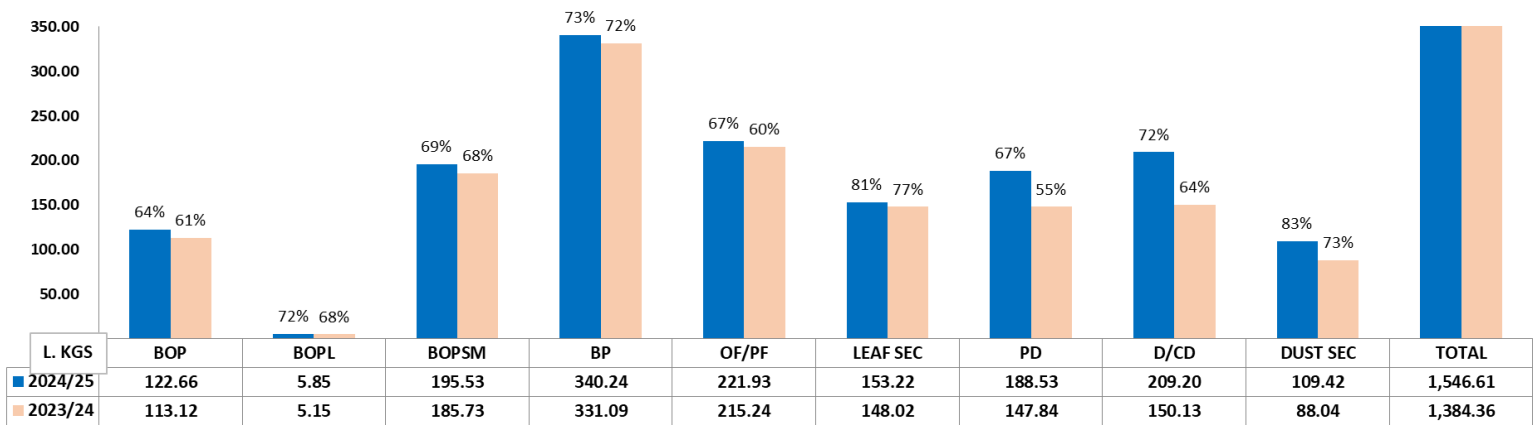
AUCTION AVERAGES												
	2024/25			2023/24			2022/23			UPTO SALE 4		
	SALE 4	SALE 3	+/-	SALE 4	SALE 3	+/-	SALE 4	SALE 3	+/-	2024/25	2023/24	2022/23
LEAF	143.90	149.88	-5.98	128.74	131.84	-3.10	140.15	139.83	0.31	230.02	189.44	190.42
DUST	138.78	144.00	-5.22	122.58	127.80	-5.22	142.42	139.33	3.09	231.60	184.63	193.87
TOTAL	142.50	148.38	-5.88	127.09	130.81	-3.72	140.70	139.70	0.99	230.54	188.10	191.37

GTAC AUCTION AVERAGES										
SALE		49	50	51	52	1	2	3	4	
LEAF	2024/25	194.47	188.21	173.48	164.96	155.77	154.54	149.88	143.90	
	2023/24	170.68	163.52	159.02	151.30	146.45	137.47	131.84	128.74	
DUST	2024/25	212.66	199.21	185.49	165.48	158.08	157.03	144.00	138.78	
	2023/24	165.72	165.07	155.87	149.06	146.32	134.02	127.80	122.58	
TOTAL	2024/25	199.53	191.42	176.95	165.08	156.41	155.20	148.38	142.50	
	2023/24	169.30	163.89	158.28	150.73	146.41	136.53	130.81	127.09	

GTAC Grade Wise Averages Upto Sale 4



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 4



OFFER / SOLD QUANTITY & AVERAGE PRICE (2024/25)

	THIS SALE				LAST SALE				UPTO SALE 4			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	26,82,272	18,61,226	148.58	31%	30,44,174	21,12,651	154.66	31%	9,95,83,001	6,99,92,168	237.43	30%
FANNINGS	7,62,633	4,73,263	145.64	38%	7,96,809	5,33,413	155.43	33%	3,33,24,748	2,21,93,321	233.61	33%
LEAF SEC.	6,08,390	5,09,222	125.16	16%	7,03,371	5,71,828	127.03	19%	1,38,79,190	1,17,59,268	179.18	15%
LEAF TOTAL	40,53,295	28,43,711	143.90	30%	45,44,354	32,17,892	149.88	29%	14,67,86,939	10,39,44,757	230.02	29%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	12,32,694	6,70,413	147.52	46%	11,60,649	6,94,031	153.54	40%	5,71,67,360	3,97,73,706	244.77	30%
DUST SEC.	5,55,264	4,01,405	124.17	28%	5,27,778	4,05,024	127.65	23%	1,31,54,372	1,09,42,053	183.76	17%
DUST TOTAL	17,87,957	10,71,818	138.78	40%	16,88,428	10,99,055	144.00	35%	7,03,21,732	5,07,15,759	231.60	28%
TOTAL	58,41,252	39,15,528	142.50	33%	62,32,781	43,16,947	148.38	31%	21,71,08,671	15,46,60,516	230.54	29%

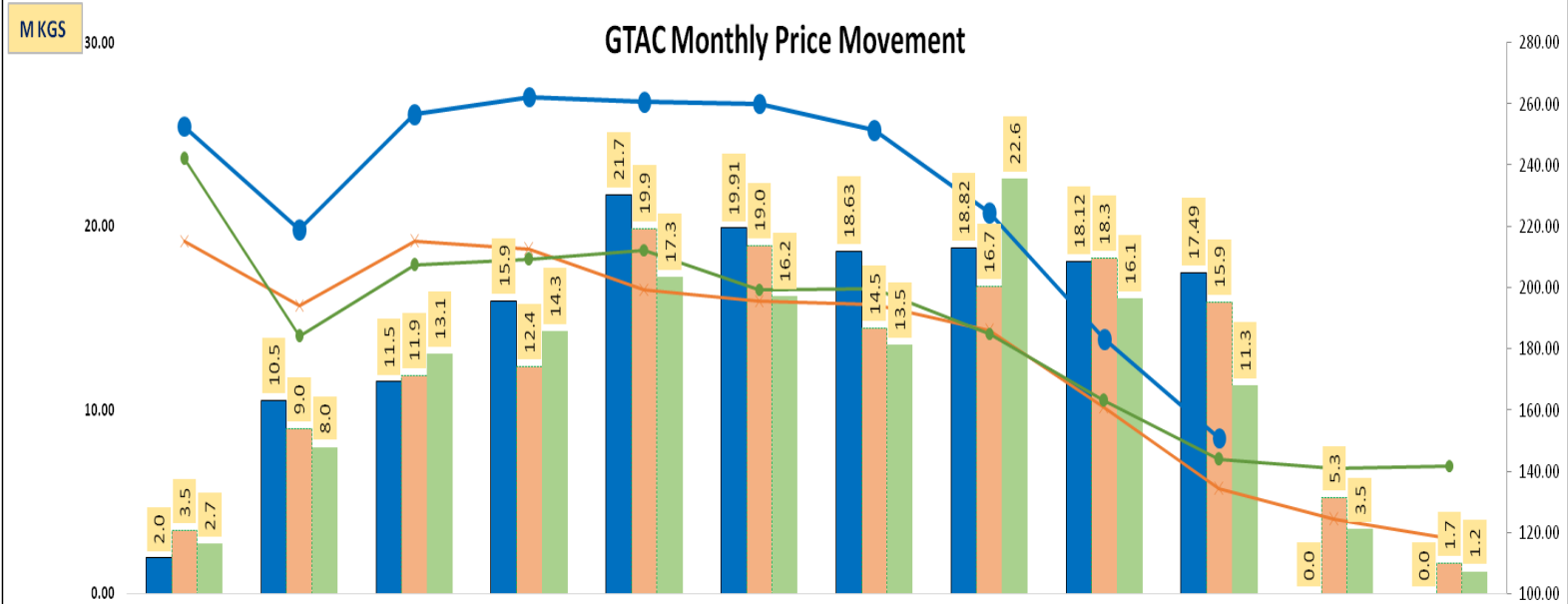
OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 4			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	40,53,295	28,43,711	143.90	30%	45,44,354	32,17,892	149.88	29%	14,67,86,939	10,39,44,757	230.02	29%
2023/24	27,76,891	20,06,295	128.74	28%	37,31,896	24,11,050	131.84	35%	14,80,73,175	9,98,33,972	189.44	33%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	17,87,957	10,71,818	138.78	40%	16,88,428	10,99,055	144.00	14400%	7,03,21,732	5,07,15,759	231.60	28%
2023/24	12,88,626	7,30,142	122.58	43%	16,05,713	8,16,306	127.80	49%	6,24,66,150	3,86,02,054	184.63	38%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	58,41,252	39,15,528	142.50	33%	62,32,781	43,16,947	148.38	31%	21,71,08,671	15,46,60,516	230.54	29%
2023/24	40,65,516	27,36,437	127.09	33%	53,37,609	32,27,356	130.81	40%	21,05,39,325	13,84,36,025	188.10	34%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2024/25		UPTO SALE 4			2024/25		UPTO SALE 4		
	0.00	SALE 3	2024/25	2023/24	2022/23	SALE 4	SALE 3	2024/25	2023/24	2022/23
BELOW 150	68.28	60.63	13.65	30.82	29.14	76.01	70.17	11.79	33.71	29.76
BETWEEN 151.00-200.00	24.02	31.69	23.36	30.84	34.95	17.79	23.20	23.60	29.84	32.11
BETWEEN 201.00-250.00	6.92	6.58	28.65	22.21	17.85	5.10	4.36	28.90	21.91	17.04
BETWEEN 251.00-300.00	0.44	0.77	17.32	9.99	11.71	0.75	1.50	17.81	10.64	12.19
BETWEEN 301.00-350.00	0.16	0.21	10.63	4.33	4.68	0.29	0.72	12.39	2.66	6.65
BETWEEN 351.00-400.00	0.11	0.07	5.06	1.13	1.27	0.06	0.00	4.35	1.05	1.93
ABOVE 400.00	0.06	0.05	1.33	0.68	0.40	0.00	0.04	1.16	0.19	0.32

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2024			LAST YEAR-2023			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
5	12,908	2,994	15,902	26,829	8,986	35,815	-13,921	-5,992	-19,913
6	6,046	1,154	7,200	18,177	8,174	26,351	-12,131	-7,020	-19,151
7	7,402	891	8,293	16,717	4,923	21,640	-9,315	-4,032	-13,347
TOTAL	26,356	5,039	31,395	61,723	22,083	83,806	-35,367	-17,044	-52,411



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.93		
2023 AVG.	215.34	194.23	215.06	212.53	199.50	195.65	194.48	185.85	160.86	134.31	124.23	118.06

* Please note January 2024-25 Price is calculated on 1,2,3,4 Only

GTAC BUYING (NEW TEAS) FOR THE SALE 4											
	LEAF			DUST				TOTAL			
OFFER	40,53,295.1	Kgs		OFFER	17,87,957.3	Kgs		OFFER	58,41,252.4	Kgs	
SOLD	28,43,710.6	Kgs		SOLD	10,71,817.5	Kgs		SOLD	39,15,528.1	Kgs	
SOLD %	70%			SOLD %	60%			SOLD %	67%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	94,500	124.74	3%	TCPL	13,823	125.66	1%	TCPL	1,08,323	124.86	3%
HUL	81,017	151.49	3%	HUL	15,075	202.05	1%	HUL	96,092	159.42	2%
W.India	6,39,974	140.00	23%	W.India	2,69,312	136.49	25%	W.India	9,09,286	138.96	23%
WI.Pack	24,386	179.87	1%	WI.Pack	63,562	146.80	6%	WI.Pack	87,947	155.97	2%
N.India	8,19,791	141.86	29%	N.India	1,83,576	146.80	17%	N.India	10,03,367	142.76	26%
NI.Pack	2,24,992	148.51	8%	NI.Pack	1,21,275	139.10	11%	NI.Pack	3,46,267	145.21	9%
Packeteers	1,15,580	134.27	4%	Packeteers	98,589	126.37	9%	Packeteers	2,14,169	130.63	5%
C.India	14,222	138.68	1%	C.India	35,014	149.03	3%	C.India	49,236	146.04	1%
Exports	1,19,362	156.86	4%	Exports	58,361	127.67	5%	Exports	1,77,723	147.28	5%
Local	4,58,211	146.17	16%	Local	1,35,529	137.94	13%	Local	5,93,739	144.29	15%
S.India	7,258	150.18	0%	S.India	29,301	131.14	3%	S.India	36,559	134.92	1%
Others	2,44,419	152.09	9%	Others	48,402	131.99	5%	Others	2,92,821	148.77	7%
TOTAL	28,43,711	143.90	100%	TOTAL	10,71,818	138.78	100%	TOTAL	39,15,528	142.50	100%

ASSAM BATTING ORDER (GTAC+CTTA) Upto SALE 4						
MARK	2024-25			2023-24		
	RANK	KGS	AVG	RANK	KGS	AVG
GATOONGA	1	5,60,671	455.26	1	6,14,680	461.22
HOOKHMOL	2	3,73,047	444.74	2	4,40,124	429.04
MOKRUNG	3	4,12,484	426.10	3	3,31,712	426.11
HALMARI	4	7,40,761	405.80	4	7,88,179	391.84
HATIMARA	5	4,17,787	399.88	21	2,88,400	308.44
DOOMURDULLUNG	6	6,70,257	381.04	11	3,45,199	352.88
SALKATHONI	7	6,02,375	372.10	6	4,52,839	381.84
HAJUA	8	6,07,438	359.26	12	2,64,627	338.58
KAMARBUND	9	2,22,627	355.75	13	2,07,178	333.40
GHILLIDARY	10	3,56,879	348.90	9	3,49,620	355.09
DEJOO	11	1,04,613	345.92	77	1,94,522	241.52
BORJAN	12	5,24,911	343.57	10	7,65,539	354.69
HARMUTTY	13	1,63,310	342.65	31	1,84,344	279.29
KHARIKATIA	14	5,84,347	342.01	16	4,68,133	316.26
KOOMTAI(B)	15	18,08,292	340.29	26	17,84,840	292.32
BANAMALIE	16	2,06,011	340.02	7	1,90,105	365.75
NAHORHABICLONALSPECIAL	17	2,13,816	339.19	14	1,82,051	325.07
BORSILLAH	18	3,26,714	334.55			
DECKIAJULI	19	6,13,918	334.41	8	5,71,901	356.33
GELAKY	20	3,30,645	333.95	15	2,06,069	324.40
DUFLATING	21	5,51,143	329.46	17	5,12,675	314.62
KAKADONGA	22	1,99,869	329.16	29	1,92,272	285.40
DOOLAHAT	23	6,32,747	327.75	20	5,40,136	309.84
DEHA	24	3,83,145	327.28	18	4,48,977	311.60
KHOOMTAIE	25	2,24,931	324.04	37	1,88,095	268.67

* Above 1,00,000 Kgs

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